

## FUND FACTS

RBC Global Asset Management Inc.



Global Asset Management

# Phillips, Hager & North Conservative Equity Income Fund - Series A

June 27, 2019

This document contains key information you should know about Phillips, Hager & North Conservative Equity Income Fund (Series A). You can find more details in the fund's simplified prospectus. Ask your representative for a copy, contact Phillips, Hager & North Investment Management®, a division of RBC Global Asset Management Inc. (RBC GAM) at 1-855-408-6111, institutions@phn.com or visit [www.rbcgam.com/investorinfo](http://www.rbcgam.com/investorinfo).

Before you invest in any fund, you should consider how it would work with your other investments and your tolerance for risk.

### Quick facts

<b>Fund code:</b>	PHN3725	<b>Fund manager:</b>	RBC Global Asset Management Inc.
<b>Date series started:</b>	June 28, 2018	<b>Portfolio manager:</b>	RBC Global Asset Management Inc.
<b>Total value of the fund on May 31, 2019:</b>	\$2,202.0 Million	<b>Distributions:</b>	Quarterly in March, June, September and December; automatically reinvested unless you tell your representative to inform us that you want them in cash.
<b>Management expense ratio (MER):</b>	n/a*	<b>Minimum investment:</b>	As determined by RBC GAM

\* This information is not available because no units of Series A were issued as of June 27, 2019.

### What does the fund invest in?

The fund invests primarily in dividend income-producing Canadian securities that have a relatively high yield. The fund may invest no more than 20% of its assets in foreign securities.

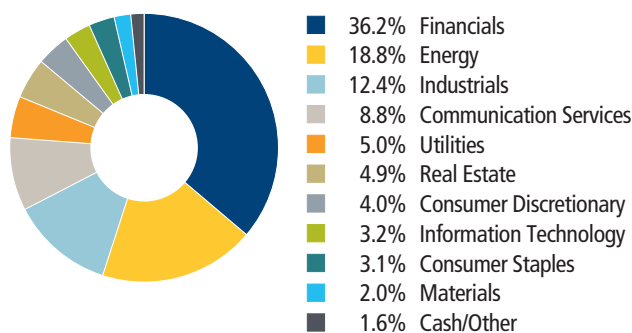
The charts below give you a snapshot of the fund's investments on May 31, 2019. The fund's investments will change.

#### Top 10 investments (May 31, 2019)

1. Enbridge Inc.	5.8%
2. Toronto-Dominion Bank	5.6%
3. Royal Bank of Canada	5.4%
4. Bank of Nova Scotia	4.7%
5. Canadian National Railway Co.	4.5%
6. Bank of Montreal	4.1%
7. Brookfield Asset Management Inc., Class A	3.5%
8. TC Energy Corp.	3.0%
9. Alimentation Couche-Tard Inc.	3.0%
10. Manulife Financial Corporation	2.8%
<b>Total percentage of top 10 investments</b>	<b>42.4%</b>

**Total number of investments** 51

#### Investment mix (May 31, 2019)



### How risky is it?

The value of the fund can go down as well as up. You could lose money.

One way to gauge risk is to look at how much a fund's returns change over time. This is called "volatility".

In general, funds with higher volatility will have returns that change more over time. They typically have a greater chance of losing money and may have a greater chance of higher returns. Funds with lower volatility tend to have returns that change less over time. They typically have lower returns and may have a lower chance of losing money.

#### Risk rating

RBC GAM has rated the volatility of this fund as **medium**.

This rating is based on how much the fund's returns have changed from year to year. It doesn't tell you how volatile the fund will be in the future. The rating can change over time. A fund with a low risk rating can still lose money.



For more information about the risk rating and specific risks that can affect the fund's returns, see the sections entitled "What are the risks of investing in the Fund?" and "Who should invest in this Fund?" in the fund's simplified prospectus.

#### No guarantees

Like most mutual funds, this fund doesn't have any guarantees. You may not get back the amount of money you invest.



**How has the fund performed?**

This section tells you how Series A units of the fund have performed since the date they were created. Returns are after expenses have been deducted. These expenses reduce the fund's returns. This information is not available because no units of this series have been issued.

**Year-by-year returns**

This information is not available because no units of Series A have been issued as of June 27, 2019.

**Best and worst 3-month returns**

This information is not available because no units of Series A have been issued as of June 27, 2019.

**Average return**

This information is not available because no units of Series A have been issued as of June 27, 2019.

**Who is this fund for?**

**Investors who:**

- are seeking current income from high quality Canadian companies
- are planning to hold their investment for the long term

The fund is primarily intended for use by institutions and corporations.

**A word about tax**

In general, you'll have to include in your taxable income any money you make on a fund held outside a registered plan such as a Registered Retirement Savings Plan or a Tax-Free Savings Account. How much income tax you pay depends on the tax laws that apply to you and the fund.

Keep in mind that if you hold your fund in a non-registered account, fund distributions are included in your taxable income, whether you get them in cash or have them reinvested.

**How much does it cost?**

The following tables show the fees and expenses you could pay to buy, own and sell Series A units of the fund. The fees and expenses - including any commissions - can vary among series of a fund and among funds. Higher commissions can influence representatives to recommend one investment over another. Ask about other funds and investments that may be suitable for you at a lower cost.

**1. Sales charges**

Series A units are no load. That means you pay no sales charges if you buy, redeem or switch your units.

**2. Fund expenses**

You don't pay these expenses directly. They affect you because they reduce the fund's returns.

The fund's expenses are made up of the management fee (including the trailing commission), operating expenses (the administration fee, other fund costs and taxes) and trading costs. The series' annual management fee is 1.60% and administration fee is 0.10% of the series value. Because no units of Series A have been issued as of June 27, 2019, its operating expenses and trading costs are not yet available.

**More about the trailing commission**

The trailing commission is an ongoing commission. It is paid for as long as you own the fund. It is for the services and advice your representative and your representative's firm provide to you. Your representative's firm may pay part of the trailing commission to its representatives.

RBC GAM pays your representative's firm a trailing commission. The trailing commission is paid out of the management fee. The rate for this series of the fund is 1.00% of the value of your investment each year. This equals \$10.00 each year for every \$1,000 invested.

**3. Other fees**

You may have to pay other fees when you buy, hold, sell, switch or reclassify units of the fund.

<b>Fee</b>	<b>What you pay</b>
<b>Short-term trading fee</b>	2% of the value of units you sell or switch within 7 days of buying them. This fee goes to the fund.
<b>Registered tax plan fee</b>	Fees may be payable to your representative or to his or her firm if you transfer an investment within a registered plan to another financial institution. None of these fees are paid to us.



**What if I change my mind?**

Under securities law in some provinces and territories, you have the right to:

- withdraw from an agreement to buy mutual funds within two business days after you receive a simplified prospectus or Fund Facts document, or
- cancel your purchase within 48 hours after you receive confirmation of the purchase.

In some provinces and territories, you also have the right to cancel a purchase, or in some jurisdictions, claim damages, if the simplified prospectus, annual information form, Fund Facts document or financial statements contain a misrepresentation. You must act within the time limit set by the securities law in your province or territory.

For more information, see the securities law of your province or territory or ask a lawyer.

**For more information**

Contact Phillips, Hager & North Investment Management, a division of RBC Global Asset Management Inc., or your representative for a copy of the fund's simplified prospectus and other disclosure documents. These documents and the Fund Facts make up the fund's legal documents.

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To learn more about investing in mutual funds, see the brochure **Understanding mutual funds**, which is available on the website of the Canadian Securities Administrators at [www.securities-administrators.ca](http://www.securities-administrators.ca).

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