

# PH&N U.S. Equity Fund

## Investment Objective

To provide significant long-term capital growth by investing primarily in a well-diversified portfolio of quality U.S. common stocks.

## Fund Details

Series	Load Structure	Currency	Fund Code
A	No Load	CAD	RBF7160
Adv	Front End	CAD	RBF6160
Adv	Low Load	CAD	RBF4160

Inception Date	November 2008
Total Fund Assets \$Mil	580.3
Series A NAV \$	66.55
Series A MER %	0.00
Benchmark	S&P 500 Total Return Index (C\$)

Income Distribution	Annually
Capital Gains Distribution	Annually

Sales Status	Open
Min. Investment \$	500
Subsequent Investment \$	25

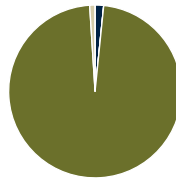
Fund Category	US Equity
---------------	-----------

Management Company	RBC Global Asset Management Inc.
--------------------	----------------------------------

Web Site	www.rbcgam.com
----------	----------------

## Portfolio Analysis as of December 31, 2017

### Asset Mix

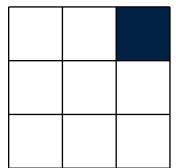


	% Assets
Cash	1.6
Fixed Income	0.0
Canadian Equity	0.0
US Equity	97.4
International Equity	1.0
Other	0.0

### Top 25 Holdings

	% Assets
Apple Inc	4.3
Microsoft Corp	3.4
Alphabet Inc C	3.3
Amazon.com Inc	3.2
Berkshire Hathaway Inc B	2.2
Johnson & Johnson	1.9
JPMorgan Chase & Co	1.9
Facebook Inc A	1.8
Exxon Mobil Corp	1.8
Bank of America Corporation	1.8
The Home Depot Inc	1.6
Chevron Corp	1.6
UnitedHealth Group Inc	1.5
Comcast Corp Class A	1.3
General Dynamics Corp	1.3
Intel Corp	1.2
Union Pacific Corp	1.2
Visa Inc Class A	1.2
AbbVie Inc	1.2
Cisco Systems Inc	1.2
3M Co	1.2
McDonald's Corp	1.1
Procter & Gamble Co	1.1
Texas Instruments Inc	1.1
T-Mobile US Inc	1.1
Total % of Top 25 Holdings	44.5
Total Number of Stock Holdings	135
Total Number of Bond Holdings	0
Total Number of Other Holdings	1
<b>Total Number of Holdings</b>	<b>136</b>

### Equity Style



Value Blend Growth

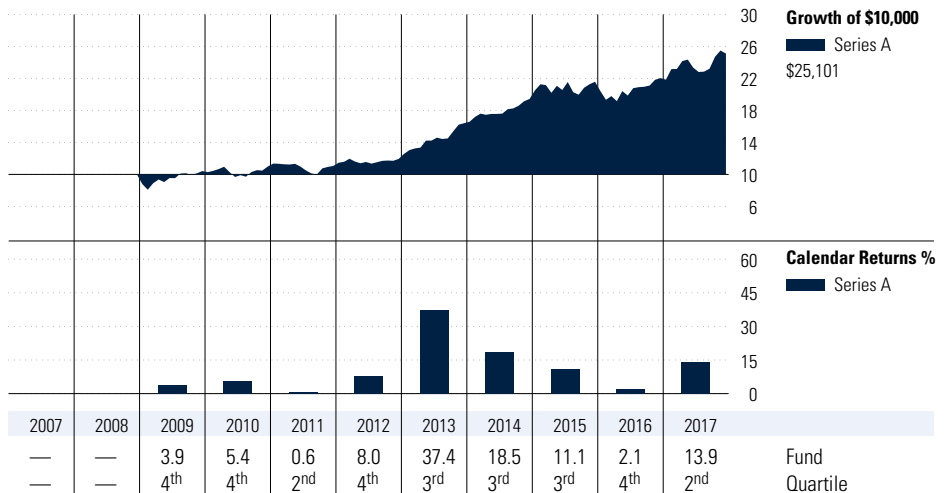
### Equity Statistics

P/B Ratio	3.2
P/E Ratio	20.4
Avg. Mkt Cap. \$B	151.7

### Global Equity Sectors

	% Equity
Information Technology	23.6
Financials	15.5
Consumer Discretionary	14.0
Health Care	13.6
Industrials	11.3
Consumer Staples	8.0
Energy	6.7
Materials	2.3
Utilities	2.0
Telecommunication Services	1.6
Real Estate	1.4
Unclassified	0.0

## Performance Analysis as of December 31, 2017



1 Mth	3 Mth	6 Mth	1 Yr	3 Yr	5 Yr	10 Yr	Since Incep.	Trailing Return %
-1.5	8.1	7.5	13.9	8.9	16.0	—	10.7	Fund
3 <sup>rd</sup>	1 <sup>st</sup>	2 <sup>nd</sup>	2 <sup>nd</sup>	4 <sup>th</sup>	3 <sup>rd</sup>	—	—	Quartile
1411	1401	1367	1300	891	561	249	—	No. of Funds in Category

# PH&N U.S. Equity Fund

## Management Overview

### Manager Bios

#### Stuart Kedwell

##### RBC Global Asset Management Inc.

Stuart Kedwell is Senior Vice President and Co-Head, North American Equities. He has been in the investment industry since 1997.

#### Doug Raymond

##### RBC Global Asset Management Inc.

Doug Raymond is Senior Vice President and Co-Head, North American Equities. He has been in the investment industry since 1985.

### Performance Analysis Cont'd as of December 31, 2017

Distributions (\$)/Unit	2017*	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
Total Distributions	—	—	—	0.19	—	—	—	—	0.12	0.02	—
Interest	—	—	—	0.19	—	—	—	—	0.12	0.02	—
Dividends	—	—	—	—	—	—	—	—	—	—	—
Capital Gains	—	—	—	—	—	—	—	—	—	—	—
Return Of Capital	—	—	—	—	—	—	—	—	—	—	—

Best/Worst Periods %	Ended	1 Yr	Ended	3 Yr	Ended	5 Yr	Ended	10 Yr
Best	11-2013	38.6	7-2015	23.8	11-2017	16.8	—	—
Worst	2-2016	-9.1	11-2011	3.0	11-2013	10.2	—	—
Average		12.4		13.4		14.2		
No. of Periods		98		74		50		
Pct. Positive		90.8		100.0		100.0		

\* Final distribution attribution (interest, dividends, capital gains and return of capital) for 2017 will be reflected with January month-end profiles.

### Quarterly Commentary as at December 31, 2017

The U.S. stock market finished a strong year on the back of solid returns from cyclical sectors. Strong overall performance was driven by continued synchronized global economic expansion, still-accommodative global central bank policy, and low market interest rates and inflation, which drove better-than-expected financial performance for most U.S. companies. Tax reform also helped lift investor sentiment late in the year.

During the quarter, the Fund's relative performance was boosted by the Consumer Discretionary and Industrials sectors while Telecommunications was a drag. In Consumer Discretionary, traditional retailers have been under pressure as consumers shift toward purchasing items online and spending more on experiences rather than material goods. The Fund's overweight allocation to the primary disruptor in the sector, Amazon.com Inc., added to relative returns. In Industrials, relative returns were aided by strong security selection. In particular, the Fund's removal

of General Electric Company benefited performance as it was the S&P 500's largest detractor during 2017.

Conversely, Telecommunications was a mild detractor. The underweight allocation to AT&T Inc. weighed on performance as the company raised its dividend and is a major beneficiary of tax reform.

While our base case is for stocks to rise modestly over the next year, there are several scenarios that could lead to declines, including an escalation of tensions with North Korea, a policy mistake by the U.S. Federal Reserve (Fed) or protectionist trade moves by the Trump administration. Our indicators suggest that the odds of a recession remain fairly low but, with valuations at an eight-year high and the Fed intent on normalizing interest rates, risks have increased and earnings growth remains key for return prospects.

## PH&N U.S. Equity Fund

### Disclosure

RBC Funds, BlueBay Funds, PH&N Funds and RBC Corporate Class Funds are offered by RBC Global Asset Management Inc. and distributed through authorized dealers.

Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. Please read the prospectus or Fund Facts document before investing. Except as otherwise noted, the indicated rates of return are the historical annual compounded total returns including changes in unit value and reinvestment of all distributions and do not take into account sales, redemption, distribution or optional charges or income taxes payable by any unitholder that would have reduced returns. Mutual fund securities are not guaranteed or covered by the Canada Deposit Insurance Corporation or by any other government deposit insurer. For money market funds, there can be no assurances that the fund will be able to maintain its net asset value per unit at a constant amount or that the full amount of your investment in the fund will be returned to you. The value of mutual funds change frequently and past performance may not be repeated.

Phillips, Hager & North Investment Management (PH&N IM) is a division of RBC Global Asset Management Inc. (RBC GAM). RBC GAM is the fund manager and the principal portfolio adviser of PH&N Funds. The principal distributor of PH&N Funds is Phillips, Hager & North Investment Funds Ltd. (PH&NIF), which uses the trade name PH&N

Investment Services. RBC GAM is an indirect, wholly-owned subsidiary of Royal Bank of Canada.

This document has been compiled by RBC Global Asset Management Inc. (RBC GAM) from sources believed to be reliable, but no representations or warranty, express or implied, are made by RBC GAM, its affiliates or any other person as to its accuracy, completeness or correctness. All opinions and estimates constitute RBC GAM's judgment as of the date of this document, are subject to change without notice and are provided in good faith but without legal responsibility. The Top Ten/25 Holdings may change due to ongoing portfolio transactions within the fund. The Prospectus and other information about the underlying investment funds are available at [www.sedar.com](http://www.sedar.com).

MER (%) for RBC Funds, PH&N Funds and BlueBay Funds is based on actual expenses for the half-year period, January 1 to June 30, 2017, expressed on an annualized basis.

MER (%) for RBC Corporate Class Funds is based on actual expenses for the half-year period, April 1, to September 30, 2017, expressed on an annualized basis.

Series H and Series I are not available for purchase by new investors. Existing investors who hold Series H or Series I units can continue to make additional investments into the same series of the funds they hold.

Graphs are only used to illustrate the effects of the compound growth rate and do not reflect future values of any fund or returns on investment of any fund.

The fund profile is provided for informational purposes only. Particular investments and/or trading strategies should be evaluated relative to each individual's investment objectives. The information contained in the fund profile is not, and should not be construed as, investment or tax advice. You should not act or rely on the information contained in the fund profile without seeking the advice of an appropriate professional advisor.

Quartile rankings are determined by Morningstar Research Inc., an independent research firm, based on categories maintained by the Canadian Investment Funds Standards Committee (CIFSC). Quartile rankings are comparisons of the performance of a fund to other funds in a particular category and are subject to change monthly. The quartiles divide the data into four equal segments expressed in terms of rank (1, 2, 3 or 4). This is the Morningstar quartile ranking of Series A and F units of the Fund as of December 31, 2017.

® / ™ Trademark(s) of Royal Bank of Canada. Used under licence. © RBC Global Asset Management Inc. 2018