

# PH&N Vintage Fund

## Investment Objective

The fundamental investment objectives of the Fund are to provide long-term capital growth and dividend income by investing primarily in a well-diversified portfolio of common stocks of Canadian corporations listed on the Toronto Stock Exchange.

## Fund Details

Series	Load Structure	Currency	Fund Code
A	No Load	CAD	RBF7400
Adv	Front End	CAD	RBF6400
Adv	Low Load	CAD	RBF4400

Inception Date	November 2008
Total Fund Assets \$Mil	67.6
Series A NAV \$	31.03
Series A MER %	2.14
Benchmark	S&P/TSX Capped Composite Total Return Index

Income Distribution	Annually
Capital Gains Distribution	Annually

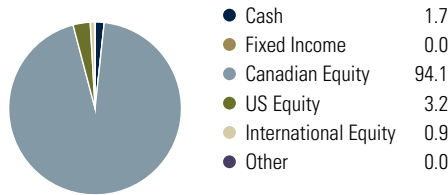
Sales Status	Open
Min. Investment \$	500
Subsequent Investment \$	25

Fund Category	Canadian Equity
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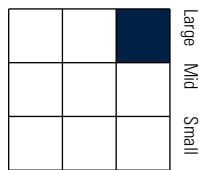
Management Company	RBC Global Asset Management Inc.
Web Site	www.rbcgam.com

## Portfolio Analysis as of December 31, 2017

### Asset Mix



### Equity Style



Value Blend Growth

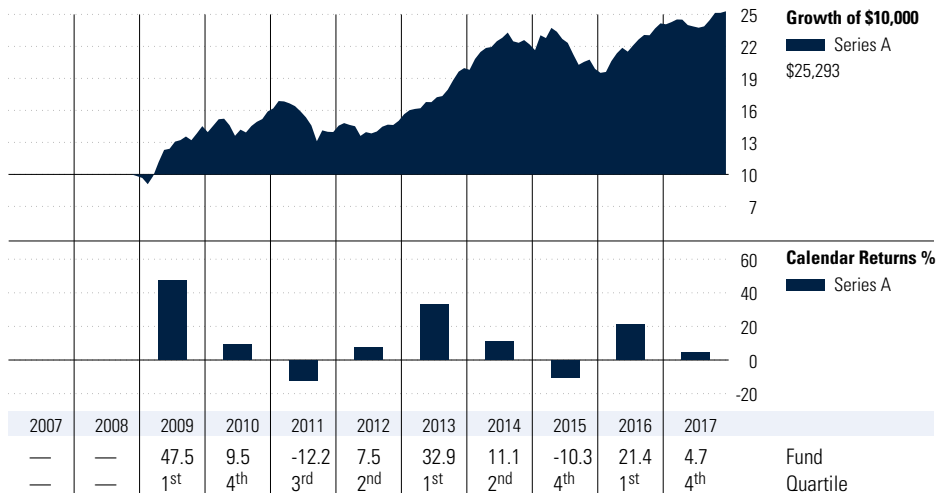
### Global Equity Sectors

Sector	% Equity
Financials	33.4
Energy	20.7
Industrials	12.3
Consumer Discretionary	11.4
Information Technology	7.0
Materials	6.2
Consumer Staples	5.6
Real Estate	2.4
Utilities	1.0
Health Care	0.0
Telecommunication Services	0.0
Unclassified	0.0

### Top 25 Holdings

Company	% Assets
The Toronto-Dominion Bank	6.8
Royal Bank of Canada	6.1
Enbridge Inc	5.3
Bank of Nova Scotia	4.8
Brookfield Asset Management Inc Class A	3.8
Quebecor Inc Class B	3.6
Stantec Inc	3.0
Alimentation Couche-Tard Inc B	2.9
Badger Daylighting Ltd	2.7
TransCanada Corp	2.3
Manulife Financial Corp	2.1
Fairfax Financial Holdings Ltd	2.0
Open Text Corp	2.0
CGI Group Inc A	1.9
Canadian Natural Resources Ltd	1.9
Dollarama Inc	1.8
Bank of Montreal	1.8
Shaw Communications Inc Class B	1.7
Boyd Group Income Fund	1.7
Suncor Energy Inc	1.6
CCL Industries Inc B- Non-Voting	1.5
Raging River Exploration Inc	1.4
Franco-Nevada Corp	1.4
Westaim Corp	1.3
Thomson Reuters Corp	1.3
Total % of Top 25 Holdings	66.7
Total Number of Stock Holdings	59
Total Number of Bond Holdings	0
Total Number of Other Holdings	1
<b>Total Number of Holdings</b>	<b>60</b>

## Performance Analysis as of December 31, 2017



Period	1 Mth	3 Mth	6 Mth	1 Yr	3 Yr	5 Yr	10 Yr	Since Incep.	Trailing Return %
Fund	0.6	3.4	6.0	4.7	4.5	11.0	—	10.7	Fund
Quartile	3rd	3rd	3rd	4th	4th	1st	—	—	Quartile
No. of Funds in Category	602	595	591	572	407	314	143	—	No. of Funds in Category

# PH&N Vintage Fund

## Management Overview

### Manager Bios

#### Dennis Chan

#### Phillips, Hager & North Investment Management

Dennis is a member of the Canadian equity research team and has responsibilities as a research analyst and portfolio manager at Phillips, Hager & North Investment Management. His research responsibilities include the Industrials, Information Technology and Energy sectors. Dennis joined the firm in 2005.

### Performance Analysis Cont'd as of December 31, 2017

Distributions (\$)/Unit	2017*	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
Total Distributions	—	—	—	—	—	—	—	—	0.07	—	—
Interest	—	—	—	—	—	—	—	—	—	—	—
Dividends	—	—	—	—	—	—	—	—	0.07	—	—
Capital Gains	—	—	—	—	—	—	—	—	—	—	—
Return Of Capital	—	—	—	—	—	—	—	—	—	—	—

Best/Worst Periods %	Ended	1 Yr	Ended	3 Yr	Ended	5 Yr	Ended	10 Yr
Best	2-2010	60.4	5-2015	19.8	2-2014	18.1	—	—
Worst	5-2012	-17.0	8-2017	0.8	2-2016	3.0	—	—
Average		11.0		9.0		10.3		—
No. of Periods		98		74		50		—
Pct. Positive		74.5		100.0		100.0		—

\* Final distribution attribution (interest, dividends, capital gains and return of capital) for 2017 will be reflected with January month-end profiles.

### Quarterly Commentary as at December 31, 2017

PH&N Vintage Fund performed well in the fourth quarter, but slightly lagged the S&P/TSX Composite Index.

Alimentation Couche-Tard Inc. appreciated in the quarter with its integration of recent acquisitions progressing ahead of plan, with continued acquisition opportunities for the company globally. First Quantum Minerals Ltd. (First Quantum) shares rebounded with improved copper prices. First Quantum is well positioned for our expectation of an improving copper supply/demand balance over the next several years with low-cost mines and attractive development projects. Our holdings in Dollarama Inc. and the Boyd Group Inc. continued to perform well as both companies execute their long-term growth plans. Banks and life insurance companies also enjoyed strong moves as both benefit from rising interest rates; banks, in particular, showed strong earnings growth on good expense control.

Our natural gas holdings in ARC Resources Ltd.,

Tourmaline Oil Corp. and Seven Generations Energy Ltd. were the main detractors to performance this quarter as a result of expectations that natural gas prices would remain depressed for some time. All three holdings have low-cost structures, strong balance sheets and significant hedges in place, which give us confidence that these businesses can create value even in a temporarily challenging environment. Enbridge Inc. and Keyera Corp. were also slightly weaker in the quarter as both companies issued equity to the market, which caused short-term earnings dilution. We increased our positions in both cases as the new capital funds an attractive multi-year pipeline of projects that will result in meaningful earnings growth.

The Fund remains focused on high-quality, well-managed, growth-oriented industry leaders, which we believe should perform well in most stock market environments.

## PH&N Vintage Fund

### Disclosure

RBC Funds, BlueBay Funds, PH&N Funds and RBC Corporate Class Funds are offered by RBC Global Asset Management Inc. and distributed through authorized dealers.

Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. Please read the prospectus or Fund Facts document before investing. Except as otherwise noted, the indicated rates of return are the historical annual compounded total returns including changes in unit value and reinvestment of all distributions and do not take into account sales, redemption, distribution or optional charges or income taxes payable by any unitholder that would have reduced returns. Mutual fund securities are not guaranteed or covered by the Canada Deposit Insurance Corporation or by any other government deposit insurer. For money market funds, there can be no assurances that the fund will be able to maintain its net asset value per unit at a constant amount or that the full amount of your investment in the fund will be returned to you. The value of mutual funds change frequently and past performance may not be repeated.

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MER (%) for RBC Funds, PH&N Funds and BlueBay Funds is based on actual expenses for the half-year period, January 1 to June 30, 2017, expressed on an annualized basis.

MER (%) for RBC Corporate Class Funds is based on actual expenses for the half-year period, April 1, to September 30, 2017, expressed on an annualized basis.

Series H and Series I are not available for purchase by new investors. Existing investors who hold Series H or Series I units can continue to make additional investments into the same series of the funds they hold.

Graphs are only used to illustrate the effects of the compound growth rate and do not reflect future values of any fund or returns on investment of any fund.

The fund profile is provided for informational purposes only. Particular investments and/or trading strategies should be evaluated relative to each individual's investment objectives. The information contained in the fund profile is not, and should not be construed as, investment or tax advice. You should not act or rely on the information contained in the fund profile without seeking the advice of an appropriate professional advisor.

Quartile rankings are determined by Morningstar Research Inc., an independent research firm, based on categories maintained by the Canadian Investment Funds Standards Committee (CIFSC). Quartile rankings are comparisons of the performance of a fund to other funds in a particular category and are subject to change monthly. The quartiles divide the data into four equal segments expressed in terms of rank (1, 2, 3 or 4). This is the Morningstar quartile ranking of Series A and F units of the Fund as of December 31, 2017.

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