

**BALANCED FUND** 

# PHILLIPS, HAGER & NORTH BALANCED PENSION TRUST

December 31, 2023

Portfolio Manager RBC Global Asset Management Inc. ("RBC GAM")

The Board of Directors of RBC Global Asset Management Inc. approved this annual management report of fund performance on March 7, 2024.

#### A Note on Forward-looking Statements

This report may contain forward-looking statements about the Fund, its future performance, strategies or prospects, and possible future Fund action. The words "may," "could," "should," "would," "suspect," "outlook," "believe," "plan," "anticipate," "estimate," "expect," "intend," "forecast," "objective" and similar expressions are intended to identify forward-looking statements.

Forward-looking statements are not guarantees of future performance. Forward-looking statements involve inherent risks and uncertainties, both about the Fund and general economic factors, so it is possible that predictions, forecasts, projections and other forward-looking statements will not be achieved. We caution you not to place undue reliance on these statements as a number of important factors could cause actual events or results to differ materially from those expressed or implied in any forward-looking statement made in relation to the Fund. These factors include, but are not limited to, general economic, political and market factors in Canada, the United States and internationally, interest and foreign exchange rates, global equity and capital markets, business competition, technological changes, changes in laws and regulations, judicial or regulatory judgments, legal proceedings and catastrophic events.

The above list of important factors that may affect future results is not exhaustive. Before making any investment decisions, we encourage you to consider these and other factors carefully. All opinions contained in forward-looking statements are subject to change without notice and are provided in good faith but without legal responsibility.

This annual management report of fund performance ("MRFP") contains financial highlights but does not contain the complete annual financial statements of the Fund. You can get a copy of the financial statements at your request, and at no cost, by calling 1-800-661-6141, by writing to us at RBC Global Asset Management Inc., Phillips, Hager & North Investment Management, Investment Funds Centre, 20th Floor, 200 Burrard Street, Vancouver, B.C., V6C 3N5, or by visiting our website at www.rbcgam.com/regulatorydocuments or SEDAR+ at www.sedarplus.ca. Security holders may also contact us using one of these methods to request a copy of the Fund's proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosure.

Phillips, Hager & North Investment Management is a division of RBC Global Asset Management Inc., the manager of the Fund and an indirect wholly owned subsidiary of Royal Bank of Canada ("Royal Bank").

## MANAGEMENT DISCUSSION OF FUND PERFORMANCE

#### **Investment Objective and Strategies**

The Fund seeks to provide investors with long-term capital growth and income by investing primarily in a well-diversified, balanced portfolio of common stocks, bonds and money market securities from anywhere around the world. To achieve the Fund's investment objective, the portfolio manager invests a significant portion or even all of the net asset value of the Fund in other funds managed by RBC GAM where the investment is consistent with the investment objectives and strategies of the Fund.

The Fund uses a strategic asset allocation approach that determines the appropriate asset mix with broad pre-established guidelines for each asset class. The Fund's target weightings for each asset class are 40% for fixed-income, 20% for Canadian equities, 36% for global equities and 4% for emerging-markets equities. The target weightings for each asset class may be adjusted based on changes in the market outlook for each asset class. The actual allocation to each class will be no more than 15% above or below the target weighting for the fixed-income asset class and no more than 10% above or below the target weighting for each equities asset class.

## Risk

There were no significant changes to the investment objective and strategies that affected the Fund's overall level of risk during the reporting period. The risks of investing in the Fund and the suitability of the Fund for investors remain as discussed in the Simplified Prospectus.

## **Results of Operations**

The Fund's net asset value rose to \$1.9 billion as of December 31, 2023, from \$1.7 billion at the end of 2022. The increase was due to investment returns.

Over the past year, the Fund's Series F units gained 10.3%, which underperformed the 12.6% rise in the benchmark. The broad-based index 1 rose 6.7% and the broad-based index 2 rose 11.8%. The Fund's return is after the deduction of fees and expenses, while benchmark and broad-based index returns do not include any costs of investing. See the Financial Highlights section for the management expense ratios and the Past Performance section for the returns of any other series, which may vary because of differences in management fees and expenses.

Economic growth in 2023 was faster than many economists had predicted at the beginning of the year, defying risks that included inflation exceeding central-bank targets, the highest borrowing costs in about 16 years and two wars on Europe's doorstep. By the

end of the period, growth and inflation had begun to slow, prompting investors to anticipate that central banks were moving closer to rolling back a portion of the rate hikes that had taken place since early 2022.

The Fund's neutral position in equities and overweight position in fixed income had a minimal impact on performance. Bonds recovered to post gains in 2023 as signs of economic slowdown, especially in Canada and Europe, pushed down longer-term yields and triggered the speculation about policy-rate cuts. The lack of a recession made the job of policymakers harder, with fears persisting that lower rates, if they occurred, would rekindle inflation. Canada's 10-year benchmark yield ended the year down slightly at 3.11% but earlier touched 4.24%, the highest since July 2007. Canadian government bonds, with a return of just under 5%, outperformed U.S. fixed income, as the weaker Canadian economy pushed domestic yields down faster than yields on Treasuries. Eurozone government bonds outperformed those in North America and Japan, with the German bond market returning about 7% and Italy's about 11%.

Overall, the Fund's fixed-income holdings had a positive impact on portfolio performance, led by the Phillips, Hager & North Bond Fund.

A distinguishing characteristic of the U.S. stock-market rally was the small number of issues powering the advance. While the "Magnificent 7" – the seven largest stocks in the S&P 500 by market value – in some cases more than doubled, most stocks lagged the index's returns significantly. The S&P 500 Index and some benchmarks in Europe reached near-record levels during the period. In emerging markets, China was a significant exception to what was otherwise an upbeat story. The removal of the country's remaining pandemic restrictions was taken as a positive, but consumers and businesses did not spend and invest as had been expected. Overall, emerging markets underperformed developed markets.

The Fund's equity positions had a positive impact on portfolio performance, led by the RBC QUBE Global Equity Fund.

## **Recent Developments**

An economic slowdown appears to be underway, with businesses and consumers feeling the drag of higher interest rates and two years of exceptionally high inflation. Global trade is contracting, businesses are scaling back investments and the frenetic hiring of the past two years is on the wane, albeit gradually. The portfolio manager continues to look for a mild contraction in the U.S., Canada, the UK and the eurozone during the first half of 2024, although pathways to an economic soft landing are evident and the odds of such an outcome are improving as inflation moderates and the cost of borrowing declines.



Against this backdrop, the portfolio manager believes that central banks are likely to cut their benchmark interest rates at some point over the next year, setting up a more positive backdrop for bond returns. While the portfolio manager continues to expect stocks to outperform bonds over the longer term, the premium associated with holding equities relative to fixed income is perhaps not properly compensating investors for the risk of an economic downturn. Given the balance of risks and opportunities against both short-term and long-term investment horizons, the portfolio manager added to the Fund's fixed-income allocation over the past quarter, boosting the bond weight above neutral.

Effective January 1, 2023, Suromitra Sanatani was appointed as Chair of the Independent Review Committee ("the IRC"). Effective February 1, 2023, Joanne Vézina was appointed as a member of the IRC. Effective March 1, 2023, Enrique Cuyegkeng was appointed as a member of the IRC.

# **Related-Party Transactions**

## Manager and Portfolio Manager

RBC GAM is an indirect, wholly owned subsidiary of Royal Bank and is the manager and principal portfolio manager of the Fund. RBC GAM is responsible for the Fund's day-to-day operations, provides investment advice and portfolio management services to the Fund and appoints distributors for the Fund. RBC GAM is paid a management fee by the Fund as compensation for its services. The Fund pays a fixed administration fee to RBC GAM, which, in turn, pays certain operating expenses of the Fund. Both the management fee and fixed administration fee are calculated and accrued daily as a percentage of the net asset value of each series of units of the Fund.

RBC GAM or its affiliates may earn fees and spreads in connection with various services provided to, or transactions with, the Fund, such as banking, brokerage, securities lending, foreign exchange and derivatives transactions. RBC GAM or its affiliates may earn a foreign exchange spread when unitholders switch between series of funds denominated in different currencies. The Fund also maintains bank accounts and overdraft provisions with Royal Bank for which Royal Bank may earn a fee. Affiliates of RBC GAM that provide services to the Fund in the course of their normal businesses are discussed below.

#### **Distributors**

RBC GAM, Royal Mutual Funds Inc., RBC Direct Investing Inc., RBC Dominion Securities Inc. and Phillips, Hager & North Investment Funds Ltd. are principal distributors of, or may distribute certain series of units of, the Fund. Dealers may receive an ongoing commission based on the total value of their clients' investment in certain series of units of the Fund.

## Registrars

RBC GAM, RBC Investor Services Trust ("RBC IS") or Royal Bank (or a combination thereof) are the registrars of the Fund and keep records of who owns units of the Fund. The registrars earn a fee, which is paid by the manager from the fixed administration fee paid by the Fund.

## Trustee and Custodian

RBC IS is the trustee and holds title to the Fund's property on behalf of unitholders. RBC IS is the custodian of the Fund and holds the assets of the Fund.

RBC IS earns a fee as the trustee and custodian, which is paid by the manager from the fixed administration fee paid by the Fund.

## **Securities Lending Agent**

To the extent the Fund may engage in securities lending transactions, RBC IS may act as the Fund's securities lending agent. Any revenue earned on such securities lending is split between the Fund and the securities lending agent.

## Other Related-Party Transactions

Pursuant to applicable securities legislation, the Fund relied on the standing instructions from the Independent Review Committee with respect to one or more of the following transactions:

## Related-Party Trading Activities

- (a) trades in securities of Royal Bank;
- (b) investments in the securities of issuers for which a related-party dealer acted as an underwriter during the distribution of such securities and the 60-day period following the conclusion of such distribution of the underwritten securities to the public;
- (c) purchases of equity, debt securities or mortgages from or sales
  of equity, debt securities or mortgages to a related-party dealer,
  where it acted as principal; and

#### Inter-Fund Trading

(d) purchases or sales of securities of an issuer from or to another investment fund or managed account managed by RBC GAM.



The applicable standing instructions require that Related-Party
Trading Activities and Inter-Fund Trading be conducted in accordance
with RBC GAM policy and that RBC GAM advise the Independent
Review Committee of a material breach of any standing instruction.
RBC GAM policy requires that an investment decision in respect of
Related-Party Trading Activities (i) is made free from any influence
of Royal Bank or its associates or affiliates and without taking into
account any consideration relevant to Royal Bank or its affiliates
or associates, (ii) represents the business judgment of the portfolio
manager, uninfluenced by considerations other than the best
interests of the Fund, (iii) is in compliance with RBC GAM policies
and procedures, and (iv) achieves a fair and reasonable result for the
Fund. RBC GAM policy requires that an investment decision in respect
of Inter-Fund Trading is in the best interests of each Fund.

## **FINANCIAL HIGHLIGHTS**

The following tables show selected key financial information about the Fund and are intended to help you understand the Fund's financial performance for the past five years or for the periods since inception. This information is derived from the Fund's audited annual financial statements.

## Change in Net Assets Per Unit (\$)

							Annual Distributions <sup>2</sup>				_,	
			Increase (De	crease) from	Operations 1		From					
		Total		Realized	Unrealized		Income		From			Net Assets
For the Year/	Net Assets	Revenue	Total	Gains	Gains		(Excluding	From	Capital	Return		End of
Period Ended	Beginning of Year/Period	(Loss)	Expenses	(Losses)	(Losses)	Total	Dividends)	Dividends	Gains	of Capital	Total	Year/Period
Series F												
Dec. 31, 2023	21.13	1.03	(0.12)	(0.05)	1.34	2.20	(0.22)	(0.22)	(0.28)	(0.02)	(0.74)	22.55
Dec. 31, 2022	24.63	0.82	(0.12)	0.17	(3.55)	(2.68)	(0.15)	(0.22)	(0.43)	(0.02)	(0.82)	21.13
Dec. 31, 2021	23.48	0.48	(0.14)	2.00	0.49	2.83	(0.12)	(0.14)	(1.43)	(0.01)	(1.70)	24.63
Dec. 31, 2020	21.39	0.52	(0.12)	1.14	0.27	1.81	(0.17)	(0.17)	(0.50)	_	(0.84)	23.48
Dec. 31, 2019	18.94	0.51	(0.12)	0.54	2.03	2.96	(0.13)	(0.17)	(0.18)	_	(0.48)	21.39
Series 0												
Dec. 31, 2023	20.68	1.01	_	(0.05)	1.26	2.22	(0.28)	(0.27)	(0.28)	(0.02)	(0.85)	22.07
Dec. 31, 2022	24.12	0.80	_	0.17	(3.47)	(2.50)	(0.20)	(0.28)	(0.43)	(0.03)	(0.94)	20.68
Dec. 31, 2021	23.08	0.47	_	1.95	0.54	2.96	(0.22)	(0.25)	(1.41)	(0.02)	(1.90)	24.12
Dec. 31, 2020	21.11	0.53	_	1.17	1.28	2.98	(0.27)	(0.28)	(0.50)	_	(1.05)	23.08
Dec. 31, 2019	18.78	0.51	_	0.53	1.90	2.94	(0.22)	(0.29)	(0.18)	-	(0.69)	21.11

<sup>1</sup> Net assets and distributions are based on the actual number of units outstanding at the relevant time. The increase/decrease from operations is based on the weighted average number of units outstanding over the financial period. This table is not intended to be a reconciliation of beginning to ending net assets per unit.

## **Ratios and Supplemental Data**

As at	Net Asset Value Per Unit (\$)	Net Asset Value (\$000s)	Number of Units Outstanding (000s)	Management Expense Ratio (%)1	MER Before Absorption (%)1	Portfolio Turnover Rate (%)2	Trading Expense Ratio (%) <sup>3</sup>
Series F	T GT OTHE (\psi)	(ψουσ3)	Outstanding (0003)	Expense riado (707	Absorption (70)	Turriover riate (70)=	Expense ridito (707-
Dec. 31, 2023	22.55	39 981	1 773	0.57	0.57	21.07	0.05
Dec. 31, 2022	21.13	38 994	1 846	0.58	0.58	12.04	0.03
Dec. 31, 2021	24.63	43 749	1 776	0.58	0.58	22.97	0.04
Dec. 31, 2020	23.48	46 944	2 000	0.60	0.60	22.81	0.04
Dec. 31, 2019	21.39	190 932	8 928	0.60	0.60	30.92	0.04
Series 0							
Dec. 31, 2023	22.07	1 848 890	83 759	0.04	0.04	21.07	0.05
Dec. 31, 2022	20.68	1 638 628	79 232	0.04	0.04	12.04	0.03
Dec. 31, 2021	24.12	1 931 498	80 084	0.04	0.04	22.97	0.04
Dec. 31, 2020	23.08	1 487 807	64 463	0.04	0.04	22.81	0.04
Dec. 31, 2019	21.11	1 319 869	62 512	0.04	0.04	30.92	0.04

<sup>&</sup>lt;sup>1</sup> The management expense ratio ("MER") is based on the direct expenses charged to the Fund and the Fund's proportionate share of the expenses of underlying funds, if any, for the stated period, excluding commissions and other portfolio transaction costs, and is expressed as an annualized percentage of the daily average net asset value during the period. RBC GAM may, at its discretion and without notice to unitholders, waive or absorb certain operating expenses. MER includes the waiver or absorption by RBC GAM of certain operating expenses, while the MER before absorption shows the MER prior to operating expenses being waived or absorbed by RBC GAM.

<sup>&</sup>lt;sup>2</sup> Distributions are reinvested in additional units of the Fund or paid in cash.

The Fund's portfolio turnover rate gives an indication of the level of activity employed by the portfolio manager. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the year. The higher the Fund's portfolio turnover rate in a year, the greater the trading costs payable by the Fund in the year, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between high turnover rate and the performance of the Fund. The portfolio turnover rate is not applicable to money market funds

<sup>&</sup>lt;sup>3</sup> The trading expense ratio represents total commissions and other portfolio transaction costs of the Fund and the Fund's proportionate share of such costs of underlying funds expressed as an annualized percentage of daily average net asset value during the period. The trading expense ratio is not applicable to fixed-income transactions.

## **FINANCIAL HIGHLIGHTS (cont.)**

#### **Management Fees and Administration Fees**

Management fees and administration fees of each series of the Fund are payable to RBC GAM and calculated at the following annual percentages, before GST/HST, of the daily net asset value of each series of the Fund. The management fee, breakdown of services received in consideration of the management fee, as a percentage of the management fee, and the administration fee for each series are as follows:

	Management	Breakdown of	Administration	
	Fees	Distribution	Other*	Fees
Series F	0.50%	-	100%	0.01%
Series 0	n/a	n/a	n/a	0.01%

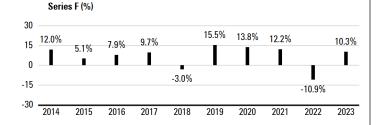
Series 0 – no management fees are paid by the Fund with respect to Series 0 units. Series 0 unitholders pay a negotiated fee directly to RBC GAM for investment-counselling services.

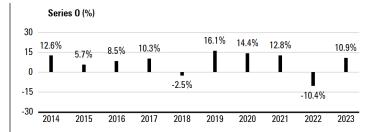
#### PAST PERFORMANCE

The performance information shown assumes that all distributions made by the Fund in the periods shown were reinvested in additional units of the Fund and would be lower if distributions were not reinvested. The performance information does not take into account sales, redemption, distribution, optional charges or income taxes payable that would have reduced returns or performance. Past performance does not necessarily indicate how the Fund may perform in the future. A fund with more than 10 years of performance history is only permitted to disclose the past 10 years.

#### Year-by-Year Returns (%)

The bar chart indicates the Fund's performance for each of the years shown, and illustrates how the Fund's performance has changed from year to year. The bar chart shows, in percentage terms, how much an investment made on the first day of each financial year would have grown or decreased by the end of the financial year.





#### Annual Compound Returns (%)

The table shows the annual compound returns for each series of the Fund and for each of the periods indicated ended on December 31, 2023, compared with the following benchmarks:

The benchmark is composed of:

36% FTSE Canada Universe Bond Index

36% MSCI World Total Return Net Index (CAD)

20% S&P/TSX Capped Composite Total Return Index

4% MSCI Emerging Markets Total Return Net Index (CAD)

3% Canada CPI + 400 bps

1% FTSE Canada 30 Day TBill Index

The following are the broad-based indexes:

Broad-based index 1 – FTSE Canada Universe Bond Index Broad-based index 2 – S&P/TSX Capped Composite Total Return Index

	Past Year	Past 3 Years	Past 5 Years	Past 10 Years	Since Inception
Series F	10.3	3.3	7.7	7.0	_
Benchmark	12.6	4.1	7.7	6.6	-
Broad-based index 1	6.7	-2.8	1.3	2.4	-
Broad-based index 2	11.8	9.6	11.3	7.6	_
Series 0	10.9	3.9	8.3	7.5	_
Benchmark	12.6	4.1	7.7	6.6	-
Broad-based index 1	6.7	-2.8	1.3	2.4	_
Broad-based index 2	11.8	9.6	11.3	7.6	-

The returns of each series may vary because of differences in management fees and expenses. Benchmark and/or broad-based index returns do not include any costs of investing. See Management Discussion of Fund Performance for a discussion of performance relative to benchmark and/or broad-based indexes.

Inception dates are not provided for series that have been in existence for more than 10 years.

#### INDEX DESCRIPTIONS

FTSE Canada Universe Bond Index This index is designed as a broad measure of the Canadian investment-grade fixed-income market and includes bonds with maturities of at least one year.

MSCI World Total Return Net Index (CAD) This index is the capitalization-weighted index measuring the Canadian-dollar performance of selected companies listed on stock exchanges in countries around the world. The net total return index reinvests dividends after the deduction of withholding taxes, using (for international indexes) a tax rate applicable to non-resident institutional investors who do not benefit from double taxation treaties.

**S&P/TSX Capped Composite Total Return Index** This index is the amended capitalizationweighted index measuring the performance of selected securities listed on the Toronto Stock Exchange, with no individual stock exceeding 10% of the overall weight.

<sup>\*</sup> Includes all costs related to management, investment advisory services, general administration and profit.

## PAST PERFORMANCE (cont.)

MSCI Emerging Markets Total Return Net Index (CAD) This index is a broad measure of the Canadian-dollar performance of emerging-market equities. As of May 2010, the index consisted of the following 21 emerging-market country indexes: Brazil, Chile, China, Colombia, Czech Republic, Egypt, Hungary, India, Indonesia, Malaysia, Mexico, Morocco, Peru, Philippines, Poland, Russia, South Africa, South Korea, Taiwan, Thailand and Turkey. The net total return index reinvests dividends after the deduction of withholding taxes, using (for international indexes) a tax rate applicable to non-resident institutional investors who do not benefit from double taxation treaties. Canada CPI + 400 bps This index is designed to function as the benchmark for an investment whose return can exceed the rate of inflation by 4 percentage points over time.

FTSE Canada 30 Day TBill Index This index is a measure of the performance of Canadian short-term cash investments.

## **SUMMARY OF INVESTMENT PORTFOLIO**

(after consideration of derivative products, if any) As at December 31, 2023

#### **Investment Mix**

	% of Net Asset Value
Fixed Income Funds	36.6
Global Equity Funds	36.0
Canadian Equity Funds	20.1
International Equity Funds	3.9
Alternative Investment Funds	3.4
Cash/Other	_

## Top 25 Holdings\*

% of Net As	set Value
Phillips, Hager & North Bond Fund - Series O	27.6
RBC QUBE Global Equity Fund - Series O	14.4
RBC Global Equity Focus Fund - Series 0	14.3
Phillips, Hager & North Canadian Equity Underlying Fund - Series 0	13.0
RBC Global Equity Leaders Fund - Series 0	7.3
Phillips, Hager & North Canadian Equity Value Fund - Series 0	5.0
BlueBay Global Investment Grade Corporate Bond Fund (Canada) -	
Series 0	4.5
RBC Emerging Markets Equity Fund - Series 0	3.9
RBC Global Bond Fund - Series O	3.0
RBC Canadian Core Real Estate Fund - Series N	2.8
Phillips, Hager & North Small Float Fund - Series O	2.1
Phillips, Hager & North High Yield Bond Fund - Series O	1.4
RBC Global Infrastructure Fund LP - Series N	0.6
Cash & Cash Equivalents	0.1
Phillips, Hager & North Canadian Money Market Fund - Series O	
Total	100.0

<sup>\*</sup> The Fund holds fewer than 25 holdings.

The Summary of Investment Portfolio may change due to ongoing portfolio transactions of the Fund and a quarterly update is available at www.rbcgam.com/regulatorydocuments.

The Simplified Prospectus and other information about the underlying funds are available on the investment fund's designated website and on SEDAR+ at www.sedarplus.ca.